

EBTEKARJAM Company

Commercial Services

Ebtekar Jam Trading Company is registered under No. 215184 in 2006. EJT Co. after more than 10 years of business experience with its partner companies in the fields of import of petroleum equipment, industrial machinery, raw materials and ..., the export of domestic products, industrial products such as mineral products, petroleum products and ... Carpets and food, including nuts, fruits, etc. started its work with concentrating business activities in the form of a specialized company with the main subject of consulting, brokerage and doing all commercial services.

In recent years, most of EJT's business activities have focused on providing business advisory services and applying the most efficient international financial and business tools and methods.

In addition, the activity of EJT Co. has been developed by international trade experts and prominent economic experts by evaluating and estimating various components and preparing road maps and outlining business strategies in a way that its clients have succeeded to receive market information, evaluation of reliable business partners, applying modern business tools and the methods of dealing with foreign buyers and expanding operations in new regional and trans-regional markets.

Field of activities:

- ◆ Buying and selling or importing and exporting all of commercial goods;
- ◆ Providing all of the services and facilities in domestic and international trade
- ◆ Obtaining representation from domestic and foreign companies
- ◆ Participation bidding at private or public tender
- ◆ Acquiring asset and gaining property
- ◆ Getting credit facility or obtaining loans from domestic and foreign banks, furthermore any permitted activities related to our company
- ◆ Partnering within the legally valid framework with legal or natural persons ... domestic or foreign, especially through the obligation to buy stocks and purchase shares of new or existing companies by commission or by formatting a consortium
- ◆ In general, EJT Company engages in any field like an investment and commercial or transactions operations, directly or indirectly, in whole or in any of above field and when necessary after obtaining permission from the relevant authorities do the task.

Our Services:

Export & Import Services:

- Submitting trading services to the respected traders in the country of origin or destination
- Respected manufacturers who are interested in exporting their product in question, can contact us to entrance regional and overseas sales markets; we are also able to collaborate in supplying needed commodities in industries, such as raw materials, equipment, machinery and technical knowledge in light of the latest changes in international trade laws and regulations.
- Knowledge, experience and partnerships with companies and offices in the region and any place in Asia and Europe enable us to step in to provide specialized export and import services, and expand our product sales markets.

Some of our services include:

- Providing commercial services to purchase the needed goods and equipment;
- Preforming effective and comprehensive negotiations with foreign companies offering advice on drafting and preparing contracts;
- Estimation of costs associated with buying and selling, including commodity prices, shipping frights, and customs costs;
- Offering advice on opening LC and choosing the best payment method;
- Providing marketing services in the field of international marketing and gathering information needed to buyers of Iranian goods in the region and beyond.

Export & Import consulting services:

Import and export consulting basically requires expertise and knowledge in entering and penetrating into any export/import market; Our company with the participation of partner companies can act as a trusted advisor along with expanding your business through financial and business activities to achieve a complete understanding of regional markets as well as international markets;

- Offering necessary consultation on identifying the problems and complexities of a foreign trade as well as the related threats of an investment opportunities;
- Offering innovative methods faced on possible changes such as changes in import and export laws and clearance of goods in domestic and international trade;
- Consulting on importing needed goods for various industries such as equipment, machinery, raw materials, and technical knowledge and collaborating with the contractors of Construction and Industrial Projects' in supplying required products;

- Consulting on developing international marketing and marketing activities;
- Consulting on marketing studies and identifying the target markets;
- Consulting on buying needed goods from internal and reputable foreign companies;
- Consulting on implementation of feasibility studies and research projects in the field of economics and commerce.

Advantages and capabilities:

- ◆ Reduce time and increase the quality of decision-making;
- ◆ Reduce business costs and increase of efficiency;
- ◆ Introducing domestic and foreign customers;
- ◆ Introducing domestic goods to foreign importers in the markets of the region and target countries;
- ◆ Reduce marketing time and increasing market access;
- ◆ Advice on preparing roadmaps and outlining export strategies;
- ◆ Doing feasibility studies for the implementation of business projects;
- ◆ Gathering information on export target markets and buyers of Iranian goods in various sectors such as food, petrochemical, mineral industries, etc.

Our Vision

We intend to reach a safe, secure, vibrant and global marketplace through productive consultations with domestic and foreign buyers and sellers, and to provide an appropriate framework for seamless business transactions.

Our mission

Our mission is to provide simple and innovative solutions to business negotiations and to create a profitable business between buyers and sellers and ultimately to provide effective services to facilitate foreign trade.

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